



Ready to **launch** your career?

We have multiple programs to help sophomores explore and plan out their futures

Raymond James offers distinct programs for sophomores to explore how you can take your classroom learning and build a dynamic career within the financial services industry. Whether you're a finance major curious about deals and acquisitions in investment banking, a computer engineering major interested in how the latest technology is helping clients manage their wealth, or a management major eager to impact company performance through operations and infrastructure support, we have a program to help you plan out your future.

We are committed to expanding the diversity of thought and representation in our profession and highly encourage students who identify as Black, LatinX and female to apply for these opportunities. We offer multiple programs to support all students interested in learning and growing with Raymond James.

Participation in any of our exploration programs will give you a jumpstart to your career search through industry exposure, engaging directly with experienced professionals and in workshops designed to build your career skills. Most importantly, successful participants receive recruiting coaching and early access to our highly competitive, award-winning summer internship program. And of course, our best interns receive full-time offers to join Raymond James after graduation.

WHERE GOOD PEOPLE GROW

As a global financial services firm, Raymond James is focused on providing trusted advice and tailored, sophisticated strategies for individuals and institutions. Our business is people and their financial well-being. Real people – their lives, their goals, their communities, their futures – have been at the heart of our work since 1962 when Bob James decided to build a different kind of financial services firm. Our culture is shaped by the belief that the people who help us do this work are just as important as the people we do it for.

No matter your calling, there's a place for you at Raymond James. Some of our areas include: accounting, alternative investments, asset management, capital markets, compliance, equity research, financial advising, information technology, investment banking, marketing, securities operations and wealth solutions.

OUR PROGRAMS

DIVERSITY FAST TRACK *(May 16-18 and July 25-27)*

We believe good people know the importance of culture and diversity and how it helps you create personal and professional value. This program gives traditionally underrepresented students access to resources and empowers them to leverage their diversity to help customers build successful futures –in turn, helping students to build their own futures. Spending three days at our global headquarters in St. Petersburg, FL will increase your knowledge, experience and confidence so you can take every advantage of what a great career will do for your future.

The May 16-18 session will focus on racial ethnic identity and the July 25-27 session focuses on gender identity.

SOPHOMORE SHOWCASE *(Various dates and locations)*

- ▶ March 15 – St. Petersburg, FL
- ▶ April 26 – Chicago, IL
- ▶ May 10 – Memphis, TN
- ▶ June 14 – Atlanta, GA
- ▶ July 12 – St. Petersburg, FL

This one-day program gives top students the flexibility to drop in and get a view of what it means to be an associate at Raymond James. We will host Sophomore Showcase events in multiple locations so that if you are in any of our locations during spring or summer break, you can come experience life at Raymond James and learn about our core business units – wealth management, capital markets, information technology and corporate infrastructure. You'll also gain valuable insight into our recruiting process so that you can get a leg up.

HOW TO APPLY



APPLY ONLINE

We have one common application for both programs. You will be able to select your preferred program and dates *(Note: Sophomore Showcase events will have different locations and dates)*. The online application has two steps. First, you will submit your resume. You will then be asked to submit video responses to three questions. Applications for Sophomore Showcase will be considered on a rolling basis.

Students being considered for the Diversity Fast Track programs will also be asked to complete a brief virtual interview with a Raymond James team member. Decisions for the March Sophomore Showcase programs will be made by early March. All other program invitations will be made by the end of April.

Application deadline for all sophomore programs: **March 1, 2024.**

To stay in touch and get more information about any of these programs, join our Student Talent Community at RaymondJames.com/studentcommunity

WHO IS ELIGIBLE

We are looking for ambitious and focused sophomore students interested in growing and working with great teams to help our clients and customers achieve personal and financial success.

Eligibility criteria for ideal candidates:

- ▶ Be enrolled in an accredited university with a graduation date between December 2025 and June 2026
- ▶ Major in accounting, computer science, data science, economics, finance, information systems, marketing, management, math, sales, statistics, or any other business-related field
- ▶ Have a minimum GPA of 3.0 on a 4.0 scale
- ▶ Be passionate about a career in financial services and working with diverse teams and customers

RAYMOND JAMES®

INTERNATIONAL HEADQUARTERS: THE RAYMOND JAMES FINANCIAL CENTER
880 CARILLON PARKWAY // ST. PETERSBURG, FL 33716 // 800.248.8863 // RAYMONDJAMES.COM

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